



CORPORATE BRIEFING SESSION

For the Year ended June 30th 2025



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About Us

Our mission is to be an agent of **positive** change for the stakeholders and community by pursuing an **ethical** and **sustainable** business.

With a diverse and passionate team of **37,000+** associates, and our footprint in six countries, Interloop is Pakistan's **largest** listed apparel company on PSX and has experienced sales growth with a CAGR of **33% in PKR term** and **16% in USD term** since 2021.



Hosiery**

~ 753 million pairs of Socks annual production capacity



Denim**

9.5 million Garments annual production capacity



Apparel**

~ 34 million Garments annual production capacity



Activewear**

~ 7.6 million Garments annual production capacity



** Current Product Mix

Interloop at a Glance

6

Countries of
Operations / Services

Environmental Excellence Award

By adidas

Largest Listed

Apparel company on Pakistan Stock
Exchange by market capitalization

ISPO TEXTRENDS

Best Product Award

Interloop's Sock lab awarded at ISPO Tex
Trends FW 2026/27, Munich

MSCI Inclusion

First and Only textile company from
Pakistan on the main Morgan Stanley
frontier market index (MSCI)

Digital Transformation

Enhanced ERP & MES systems,
embedded AI & digital tools, strengthened
IT governance

4%*

Average Profit investment annually in
community well-being

* Based on Profitability of last five years i.e. FY21~FY25

- Incorporated on 25th April 1992 with a fleet of 10 knitting machines
- Publicly listed on 5th April 2019, raising ~PKR 5 Billion, the largest IPO on PSX at that point

Vertically Integrated Manufacturing Facilities

12



Leading Textile Exporter Total Sales

\$615M



Board Membership comprising Women

44%



Total Assets (PKR B)

177



Responsible Business

Lead the way in responsible manufacturing meeting the highest standards of **environmental** and **social** performance.

25% GHG Emissions
Reduction

25% Water
Consumption
Reduction

70%
Sustainable
Raw Materials

100%
Diversion of Waste
from Landfills

100%
ZDHC
(Supplier to Zero)



Responsible Partner



HUGO BOSS

GUESS
JEANS



GYMSHARK



M&S



ZARA



carter's BESTSELLER PRIMARK

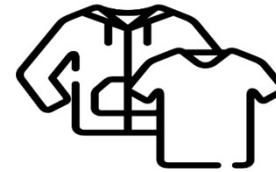


FY'25 Key Highlights

- USD 615 M Revenue : 11% YOY Growth
- Hosiery Plant 6: Record Ramp up - 330 Days
- AWS Gold Certification: only textile company (Hosiery Plant 3 & Denim)
- Apparel Plant 2: Achieved LEED Platinum Certification, Scored 94 / 110 points — a top-tier sustainability rating
- ZDHC (Supplier to Zero) – Progressive level compliant facilities
- Empowering People: 507,236 Hours Technical Training

Nike's Supplier Sustainability Council (SSC)

Honoured to be part of Nike's 15-member SSC, amongst over 200 vendors, which plays a pivotal role in advancing sustainability at Nike, its suppliers and their communities.

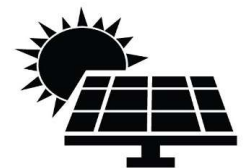


Apparel Expansion

Post expansion, Plants are operating with annual capacity of ~34 million pieces

17.3 MW

Installed solar capacity, with the goal to reach 25 MW by 2025-26



Textile Sector Of Pakistan

5th

LARGEST
PRODUCER OF
COTTON

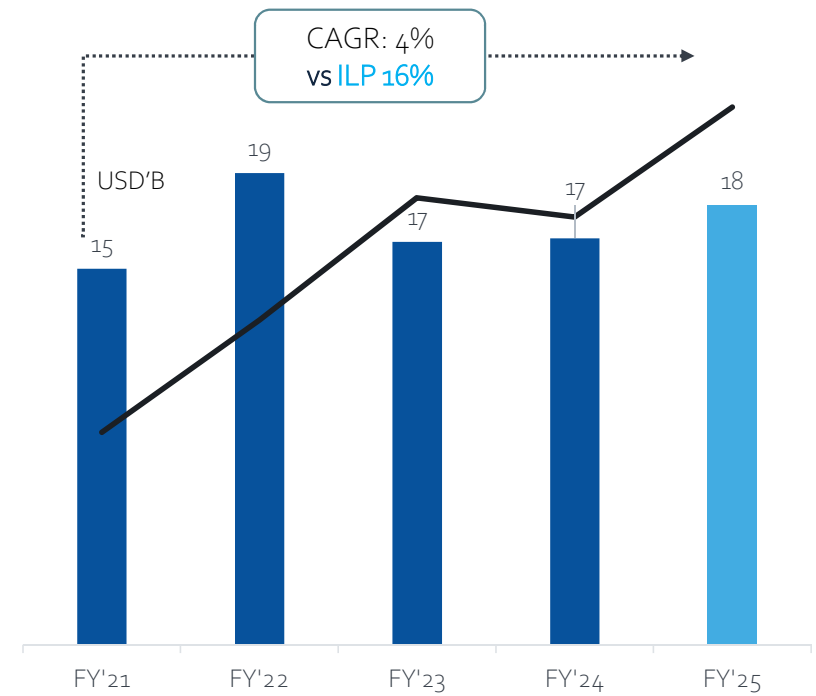
8th

LARGEST EXPORTER OF
TEXTILES IN ASIA

4th

LARGEST YARN PRODUCER
IN THE WORLD

- Textile exports posted a 4-year CAGR of 4% over FY'21-FY'25 (ILP CAGR: 16%)
- During FY'25, textile sector exports grew by 7% whereas ILP's exports grew by a 10%YoY in USD
- In value added segment, Pakistan's share is 1% owing to non-competitive industry policies, lack of innovation, and an unstable macroeconomic environment



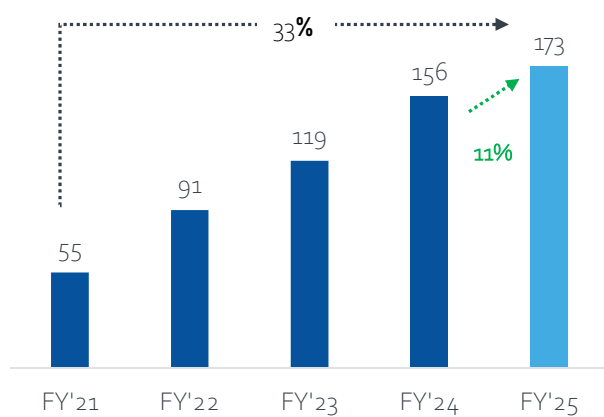
Source: OECD & BOI

Key Financial Highlights

Indicators	UoM	Q1FY'26	FY'25	FY'24	FY'23
Net Sales	PKR'B	44	173	156	119
Gross Profit	PKR'B	10	35	44	40
Net Profit	PKR'B	3	5	16	20
Gross Profit	%	23.3	20.3	27.9	33.5
Net Profit	%	6.4	3.1	10.1	16.9
Cash Dividend per Share – Declared	PKR	-	1.0	4.5	5.0
Bonus Issue [Per 100 Share]	%	-	-	-	50
Earnings per Share - Basic	PKR	2	3.8	11.3	14.4
Interest Coverage	Times	3.9	1.9	2.9	5.2
Total Assets	PKR'B	174	177	152	125
Shareholders' Equity	PKR'B	58	55	54	44

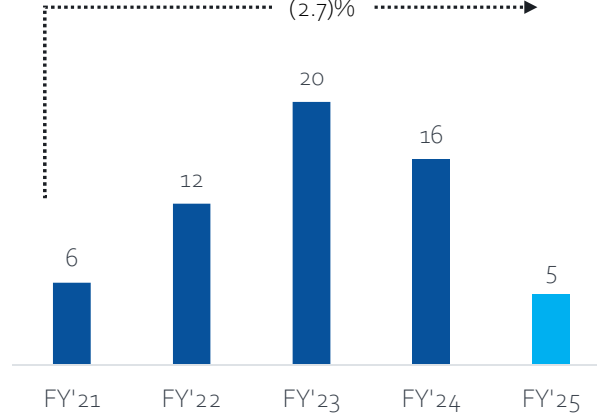
Key Financial Highlights

Sales (PKR'B)



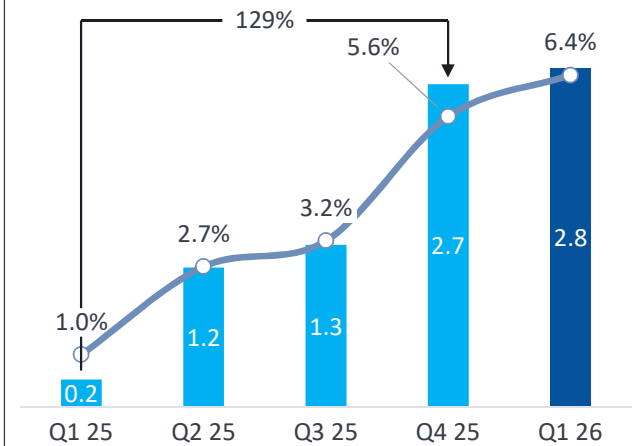
ILP's Sales have grown at a 4-year **CAGR of 33%**. In FY'25, our multi-category strategy led us to achieve a staggering **11%** YoY surge.

Net Profit (PKR'B)



Net profit dropped in FY'25. Profit fell mainly due to infancy period of Apparel project, higher input costs, increased finance charges and taxation expenses due to change in tax regime from FTR to NTR.

Quarter wise Net Profit

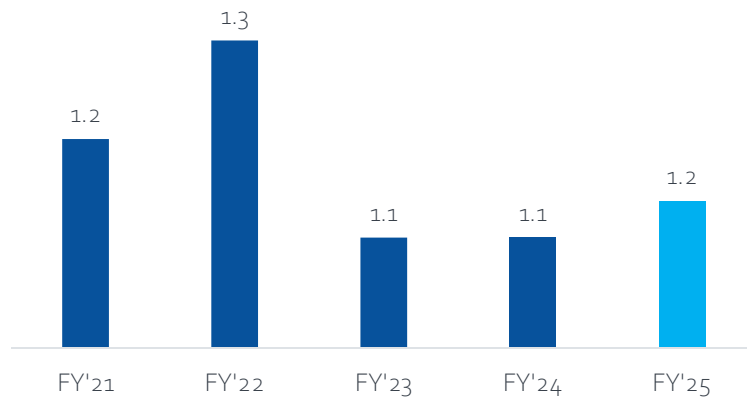


Net Profit rose sharply from PKR 222M in Q1'25 to **PKR 2,797M** in Q1'26. Net Profit Margin expanded significantly from 1.0% to **6.4%**, indicating a 540 bps improvement Q1'25-Q1'26

—○— Net Profit % ■ Net Profit PKR'B

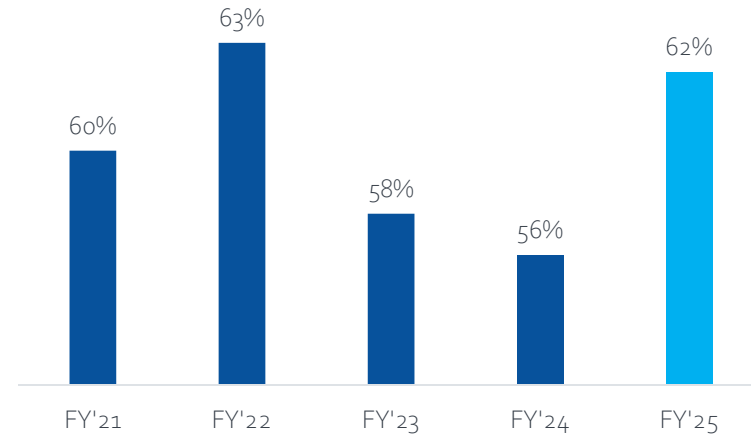
Key Performance Ratios

Current Ratio (Times)



ILP has maintained a healthy **Current Ratio of above 1.0** over last 6 years in current quarter.

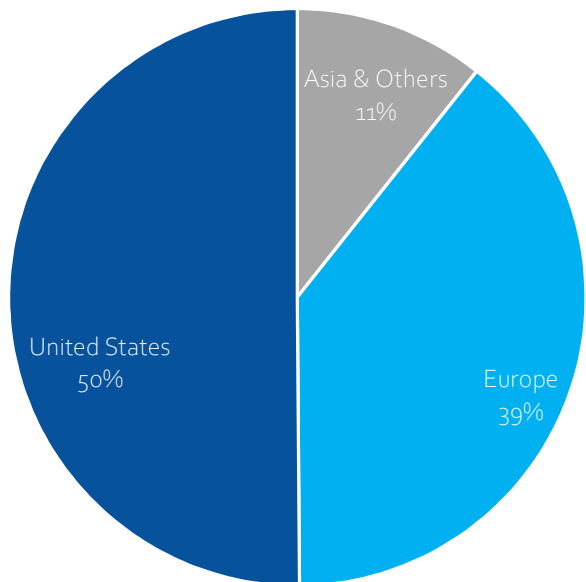
Gearing Ratio (%)



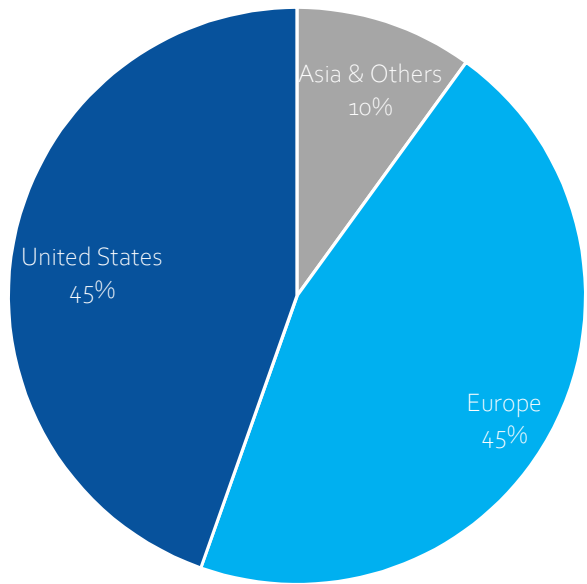
ILP **Gearing Ratio at 62%** in FY'25 and 59% in Q1 'FY26
The gearing ratio increased due to higher borrowings taken to fund ongoing capacity expansion projects.

Region-wise Sales Breakup

FY'24

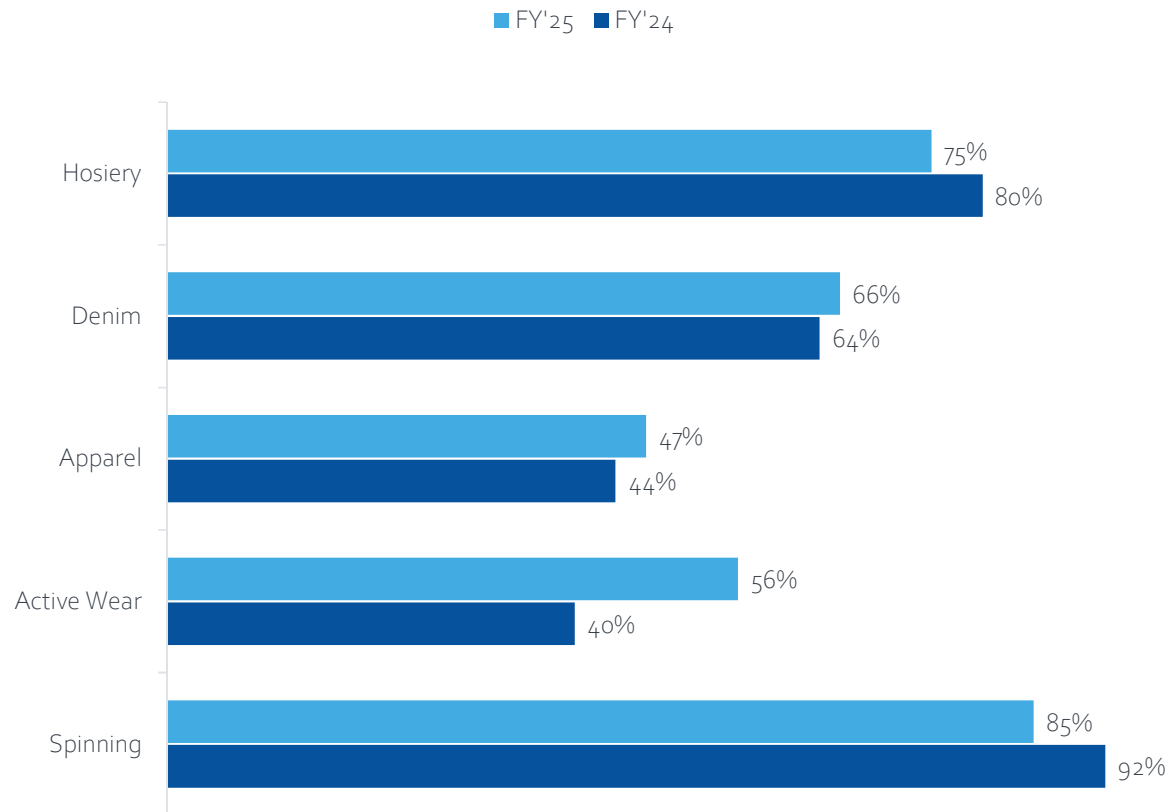


FY'25



Note: Regional breakup based on Customers' registered location base

Operational Efficiency





FUTURE OUTLOOK

CAPEX Projects Update

Project	Status	Update
Plant 6	Completed	Operational
Renewable Energy	Completed	Adding 4.6 MW - Total 17.3 MW
Denim Expansion	Qtr 4 FY 26	Adding 7 Line - Total 31 Lines
Yarn Dyeing Expansion	Qtr 2 FY 26	Adding 20 MT – Total 30 Metric Ton



Apparel Project Update

Plant Operational Dynamics

- Fully operational with 2,404 installed machines
- Currently running at a production capacity of 1.1 million garments which will increase to 1.6 million by the end of FY26
- Annual Production Capacity: Approximately 20 million garments
- Infrastructure spread over 1.3 million sq. ft. of covered area
- Housed in a 200-acre apparel park with multi-category facilities

Sustainability

- Clean energy with 10MW solar and bio-mass based boilers
- LEED Platinum certificated
- Water recycling plant with 20m³ recycling capacity
- Rain water harvesting and bird sanctuary
- Large daycare and a central lab
- Technical Training School

Challenges



- Global supply chain disruptions due to US - Tariff
- Geo-political instability weighing on global economic conditions and consumer confidence
- Withdrawal of EFS incentives; sales tax now levied on local supplies as well as on imported cotton and yarn
- Highest regional costs across energy, labor, markup, and taxation, impacting competitiveness
- Flood-related damage to cotton crops disrupting raw material supply
- Ramp-up costs from new capacity expansions temporarily pressuring margins

Q&A

Thank You